

Deltek

Deltek Legal Solution

Powering Agile Law Firms





Introduction

Deltek's modern and intuitive legal solution delivers the business agility, transparency and control you need to maximise your firm's performance.

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The Deltek Legal Solution Offers Your Law Firm a New, More Secure Tomorrow

Built on years of technology advancements, user acceptance, and industry knowledge, Deltek's modern and intuitive legal solution delivers the agility, transparency and control your firm needs to run successfully. Unify all corners of your team, improve net business value and ensure exceptional service delivery to clients with Deltek's legal solution, supported by Deltek's Nordic core team for legal customers.

DELTEK'S LEGAL SOLUTION – MEETING YOUR NEEDS TODAY, AND FOR THE FUTURE

- Established standard, role-based solution for law firms
- Client driven industry accelerators specialised for law firms
- Reporting functions built using best practice and law firm's specific requirements
- Adjustable to your firm's unique needs and open for integration with other systems
- Delivered by Deltek's dedicated core legal team as private cloud or traditional on-premise
- Agile to management of diverse revenue recognition and other business requirements
- Integrated platform linking people, processes and information
- Secure data isolation, access controls and 24/7 monitoring and support

Spanning the Entire Matter Lifecycle

- Win new business: Efficiently manage your opportunities and pipeline
 - Financial management: Full general ledger and matter accounting capabilities
 - Matter management: Scope for all aspects of the delivery
 - Talent management: Acquire, develop and retain your key assets*
 - Analytics and reporting: Better understand performance
- * Available as addition to the standard solution*





Technology to Futureproof Your Firm

In response to client and internal business needs to do more, better, faster and cheaper, law firms are having to adapt at an ever-accelerating pace. Digital transformation is not a buzz word, but a reality to remain competitive, to better enable your people and your fee earners to deliver exceptional matters and expertise, and to prepare to overcome future challenges. Technology sits at the heart of this transformation. Deltek's legal solution is a critical business system which plays a crucial role in providing control of processes and agility for optimal performance, accessed by unified and flexible infrastructure.

ALLOWS YOU TO BE AN AGILE LAW FIRM BY:

- Providing you with real-time business insight using reports based on your firm's unique needs
- Allowing secure access on multiple interfaces for team members on the move
- Providing customised workflows to help you streamline all processes from time entry to matter management and billing
- Connecting customer facing tasks with back office in one system

Ease of Use

Usability and adaptability are paramount to driving efficiencies and delivering results. Deltek's legal solution ensures your team is equipped and productive in their day-to-day job functions. Our intuitive interface allows the entire team to access the information they need based on their job role and action tasks, and report and analyse seamlessly via one portal. Deltek has invested in and developed the solution so that it successfully represents feedback from the next generation of users.

- A clear and intuitive user interface
- Interactive and multi-device accessibility, including mobile
- Accessible from wherever, whenever to meet the demands of a modern law firm
- Easy, powerful and stable connection to other applications such as document management, AI and robot lawyers
- Deltek's legal solution ensures your team is equipped and productive in their day-to-day job functions





Deltek's ERP solution for law firms is tailored and optimised by a dedicated and highly experienced team with vast industry knowledge.

Robust Platform

Deltek's legal solution is a best in class solution that maximises user productivity through industry and role specific functionality. This provides your firm with much faster time to value than generic ERP solutions, where customisation or partner solutions are required to achieve the same capabilities.

KEY BENEFITS INCLUDE:

- A highly available and scalable solution
- A continual focus on security and data privacy
- Global revenue recognition compliance to IFRS 15 + 16, GAAP and ASC 606
- Integrated firm, matter, client accounting and reporting
- Robust monitoring and proactive risk management



Proven Credentials

Deltek's capabilities culminate years of deep client and industry expertise, professional services focus and an unrivalled law firm delivery track record. Our passion for success is shared by our clients and it shows in their financial and wider business results, with a proven multiplier effect that has driven their objectives for growth, digitalisation and innovation.

With our local core team, Deltek will make sure that the implementation of your legal solution is supported from start to finish. After implementation your firm will benefit from a solution that will not only improve your business processes, but also allows an improved business insight by connecting all parts of the firm in one system.

WE VALIDATE OUR EXPERTISE AND FOCUS BY:

- Balancing vision with pragmatism for the lowest complexity and risk
- As part of the NYSE-traded Roper family of technology companies, Deltek remains in a strong and stable position to deliver on our roadmap
- Eliminating the IT complexity that stifles business innovation
- Focusing on scalability, speed, reliability and security
- Enabling technical agility that sharpens our clients' competitive edge
- Investing in R&D that allows for the most ambitious technology destinations



An Invaluable Partnership

Deltek is a proud partner to law firms recognised by legal directories and ranking tables such as Chambers & Partners and IFLR1000, and supports many of the highest rated law firms across Scandinavia. Our aim is to help define the direction in a measurable equation and create alignment around the right path forward for you. Due to our deep client, technical and industry knowledge we understand that every firm has its own starting point and must define their own, most ambitious destination.

THE VERY ACT OF MONITORING AND MEASURING BENEFITS CAN YIELD ENORMOUS RESULTS. WE DO THIS BY:

- Working alongside our clients to identify their benefits and realisation of their goals
- Identifying business outcomes and strategic, tangible benefits as well as capturing intangible benefits with a robust business case process
- Using quantifiable analytics such as TCO, ROI, NPV, IRR and a clear set of margin improvement KPI's aligned to a client's priorities, ensuring these models complement rather than compete
- Narrowing the field of vision to bring discipline and direction, and importantly alignment amongst stakeholders
- Creating the right stepping-stones to help make immediate digital progress while moving along the path to long-term digital transformation
- Deltek's clients yield revenue payoffs, enhanced technical agility and are prepared for the future with a business that builds towards a cohesive digital whole

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[Learn More at deltek.com/lawfirms »](https://deltek.com/lawfirms)

Overachieve on your KPI's today and in the future with innovative technology designed for your firm. Better service your clients, control your matters and finances, manage your risk profile, develop your people, and enable growth with Deltek's legal solution.



FTS Group is an international IT consulting company founded in 1994. FTS is an official distributor and partner of Deltek solutions for PSO for Central and Eastern Europe. FTS consultants help businesses to choose and implement the most suitable IT solutions and support organizations on the digital transformation journey.

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